

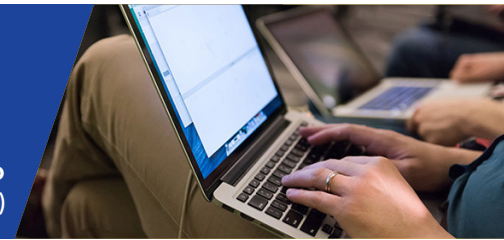
HERON TECHNOLOGY AS A SERVICE PROGRAM-COMPUTERS

The technology it takes to run your business is extremely important, which is why we now offer equipment rentals to make it easier than ever to keep your technology up-to-date and secure. The equipment rental program was designed exclusively for SMBs and is a competitively priced, all-inclusive monthly offering for one simple, bundled monthly cost.

Equipment Rental Program Highlights

With this set-it-and-forget-it program, Heron Managed Services will provide enterprise-quality hardware, software, licensing, manufacturer extended on-site warranty, 48-hour replacement of failed devices, and eco-friendly decommissioning of end-of-life equipment.

- Avoid tedious maintenance of hardware, software, security, and licensing
- Enjoy fast, efficient, standardized, secure hardware without the hassle of maintenance
- For the life of the term, any defective or failed device will be replaced within 48-hours
- Boost your productivity and reduce downtime with the included expert support team to diagnose and repair problems as they occur. (Optional Additional Service – See Backside)



Additional Benefit

Unlike a traditional lease agreement that must be capitalized, and depreciation taken at tax time, your monthly cost is a straight operating expense.

- Free imaging service for the equipment and replacement in the event of hardware failure
- Option to bundle-in peripheral hardware to complete your setup
- No trade-up or buy-out options. You're not obligated to purchase obsolete hardware
- Automatic monthly ACH or credit card payments with no transaction fees
- No need to deal with supplier manufacturer warranty claims, we handle it all!
- Manufacturer Extended Warranty Included



PC Rental: What's included?

- Windows 10 Pro Operating system, Microsoft Office Suite, Office 365 Business, Antivirus Security Software, Shipping
- Optional items: wireless mouse, keyboard, and other products are available for purchase.



At the end of the 48-month term, the old device will be completely wiped and recycled to protect all confidential information and customer security. And you'll receive a new fully loaded device that is ready-to-go!

Contact Heron Managed Services today to get started!

Email Support@heronmsp.com or call 859.759.4509

Certain restrictions may apply. Customer eligibility for the TaaS Program is subject to credit approval.

PC PURCHASE vs. TaaS RENTAL

48-month comparison of typical device. Intel i5 Quad Core Processor, 16GB Ram, 512GB HDD.

	PURCHASE	TaaS
Device Only	\$1000	\$42/mo
Shipping Cost	\$25	✓
Imaging Cost (one-time cost)	\$150	✓
Microsoft office Suite + Office 365 Business ¹	\$240	✓
4-year Warranty & Next-Day On-Site Support with OEM Replacement Parts....	\$394	✓
48-Hour Replacement ²		✓
Operating Expense Tax Deduction		✓
Asset Disposition ³		✓
Advanced Security for Endpoints Antivirus Software	\$120	✓
Time Value Of Money (5% interest rate)	\$357	✓
Total Cost ⁴	\$2286	✓

¹ Included Outlook, Word, Excel, PowerPoint, Access and OneDrive. ² Replacement by Heron means a replacement computer in 48-hours, imaged and ready-to-go, shipping included. ³ Wipe and destroy hard drive based on DOD standards, ecofriendly disposal and recycling of all hardware. ⁴ At the end of the 48-month TaaS Agreement, Heron will replace the computer.

Additional Services

DESCRIPTION

Upgrade to Office 365 Business Premium

- Includes Exchange Email, SharePoint, Teams, Bookings, Invoicing, MileIQ, Customer Manager

PRICING

\$4.25/month/device

Remote Technical Service Desk Support

- US-based remote technical service desk available 8am-7pm Monday-Friday. Device support and problem resolution, application management, asset management, third-party technology vendor management.

\$10/month/device

Security As A Service

- DarkWeb monitoring and notifications, monitored domain protection, (SAT) security awareness training, anti-phishing and baiting simulation, DNS internet threat prevention

\$5/month/device